

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

REGENTS OF THE UNIVERSITY OF CALIFORNIA
ON BEHALF OF HOSPITALS AUXILIARY OF THE
MEDICAL CENTER AT THE UNIVERSITY OF
CALIFORNIA, SAN FRANCISCO,

Plaintiff,

v.

PRINCIPAL FINANCIAL GROUP et al.,
Defendants.

No. C 04-03756 MHP ARB

MEMORANDUM & ORDER
Re: Motion for Summary
Judgment

On September 7, 2004, defendants Principal Financial Group et al. filed a notice of removal in this court, removing this action from San Francisco Superior Court. The original complaint, filed by plaintiff Regents of the University of California, states six claims for relief arising out of defendants' refusal to pay for medical treatment provided by plaintiff to one of defendants' insureds. Now before this court is defendants' motion for summary judgment on each of plaintiff's claims. Having considered the parties' arguments and submissions, the court enters the following memorandum and order.

1 BACKGROUND¹

2 In late June, 2003, Mr. David Donner, who was insured under a medical policy issued by
3 defendants, was injured in an automobile accident. Mr. Donner was later convicted of driving while
4 intoxicated at the time of the accident. Following initial medical treatment at another hospital, Mr.
5 Donner was transferred to the University of California San Francisco (“UCSF”) hospital, which is
6 owned by plaintiff, on July 5, 2003. Mr. Donner spent sixteen days at the UCSF hospital, incurring
7 medical expenses in excess of \$150,000.

8 Prior to admitting Mr. Donner, UCSF contacted defendants to confirm that Mr. Donner was
9 covered under a valid policy with defendants, and to obtain authorization to treat Mr. Donner.
10 Defendants confirmed orally that Mr. Donner was covered and then authorized in writing an initial
11 hospital stay of two days. Through a series of five additional communications addressed to both Mr.
12 Donner and UCSF, defendants authorized the remaining fourteen days of Mr. Donner’s stay. Each
13 of the authorization letters contained the following disclaimer:

14 This letter is not a guarantee of payment. The actual amount of benefits, if any, is
15 subject to all plan provisions in effect when services are given. This includes the
16 patient’s eligibility and any plan limitations or exclusions. Please refer to your plan
17 booklet for more information.

18 Declaration of Sherry in Support of Defendants’ Motion for Summary Judgment, or in the
19 Alternative, Motion for Partial Summary Judgment (“Ferry Dec.”), Exh. D. Defendants claim that
20 the oral confirmation included the same disclaimer. Id. ¶¶ 3–6.

21 Pertinent to the case at bar, Mr. Donner’s policy with defendants contains an exclusion for
22 charges resulting from “voluntary participation in criminal activities,” which encompasses criminal
23 drunk driving. Declaration of Donna Phillips in Support of Defendants’ Motion for Summary
24 Judgment, or in the Alternative, Motion for Partial Summary Judgment (“Phillips Dec.”), Exh. A.
25 During the authorization process, defendants did not provide UCSF with information about the
26 criminal activities exclusion or any other specific exclusion, or attempt to obtain further information
27 about the cause of the injuries giving rise to the need for treatment. Nor did UCSF ask defendants
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1 about what policy exclusions might apply or volunteer information to defendants about the cause of
2 the injuries.

3 Defendants subsequently learned that Mr. Donner had been injured as a result of his criminal
4 drunk driving. After UCSF submitted claims for payment of Mr. Donner's bills to defendants,
5 defendants notified UCSF that payment of the claims was "pending for third-party liability."
6 Beginning on October 2, 2003, defendants sent explanation of benefits letters to UCSF and Mr.
7 Donner, stating that "[c]harges are not covered. Your plan indicates no benefits will be paid for
8 charges due to voluntary participation in criminal activities." Defendants have continued to refuse
9 payment on UCSF's claims.

10 Plaintiff's complaint alleges that defendants' refusal to pay for the services rendered to Mr.
11 Donner is unlawful under six separate legal theories: breach of express contract, breach of implied
12 contract, negligent misrepresentation, estoppel, *quantum meruit*, and violation of California Health
13 and Safety Code section 1371.8. Defendants move for summary judgment on each of plaintiff's
14 claims.

15 16 LEGAL STANDARD

17 Summary judgment is proper when the pleadings, discovery and affidavits show that there is
18 "no genuine issue as to any material fact and that the moving party is entitled to judgment as a matter
19 of law." Fed. R. Civ. P. 56(c). Material facts are those which may affect the outcome of the case.
20 Anderson v. Liberty Lobby, Inc., 477 U.S. 242, 248 (1986). A dispute as to a material fact is
21 genuine if there is sufficient evidence for a reasonable jury to return a verdict for the nonmoving
22 party. Id. The party moving for summary judgment bears the burden of identifying those portions of
23 the pleadings, discovery, and affidavits that demonstrate the absence of a genuine issue of material
24 fact. Celotex Corp. v. Cattrett, 477 U.S. 317, 323 (1986). On an issue for which the opposing party
25 will have the burden of proof at trial, the moving party need only point out "that there is an absence
26 of evidence to support the nonmoving party's case." Id.

1 Once the moving party meets its initial burden, the nonmoving party must go beyond the
2 pleadings and, by its own affidavits or discovery, “set forth specific facts showing that there is a
3 genuine issue for trial.” Fed. R. Civ. P. 56(e). Mere allegations or denials do not defeat a moving
4 party’s allegations. Id.; Gasaway v. Northwestern Mut. Life Ins. Co., 26 F.3d 957, 960 (9th Cir.
5 1994). The court may not make credibility determinations, and inferences to be drawn from the facts
6 must be viewed in the light most favorable to the party opposing the motion. Masson v. New Yorker
7 Magazine, 501 U.S. 496, 520 (1991); Anderson, 477 U.S. at 249.

8 The moving party may “move with or without supporting affidavits for a summary judgment
9 in the party’s favor upon all or any part thereof.” Fed. R. Civ. P. 56(a). “Supporting and opposing
10 affidavits shall be made on personal knowledge, shall set forth such facts as would be admissible in
11 evidence, and shall show affirmatively that the affiant is competent to testify to the matters stated
12 therein.” Fed. R. Civ. P. 56(e).

13 14 DISCUSSION

15 I. Breach of Express Contract

16 Plaintiff has provided evidence of two sets of communications that may have resulted in an
17 express contract. First, plaintiff makes note of the series of written authorization letters, each of
18 which contained the disclaimer. Second, plaintiff has provided evidence of at least one phone
19 conversation with defendants. The court will consider each set of communications in turn.

20 21 A. Written Communications

22 The parties disagree as to whether the written communications between plaintiff and
23 defendants resulted in a binding agreement. The disagreement stems from differing views as to the
24 significance of the disclaimers in defendants’ verifications and authorizations. Defendants argue that
25 the disclaimers show that defendants lacked the required intent to be bound; thus, the verification
26 and authorization letters did not result in the formation of a contract. Plaintiff argues that the letters
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1 resulted in a binding contract subject to a “reservation to terminate,” but argue that reservations to
2 terminate may not be exercised once the other party has performed.

3 The court disagrees with both parties’ characterizations of the effect of the disclaimers.
4 California law requires four elements to form a valid contract: 1) parties capable of contracting;
5 2) their mutual consent; 3) a lawful object; and 4) sufficient consideration. Cal. Civ. Code §§ 1550,
6 1565. Consent need not be unconditional; parties may condition performance on the occurrence of
7 future events. See generally 1 Witkin Summary of California Law, ch. 1, § 736 (9th ed. 1990)
8 [hereinafter Witkin]. Here, the disclaimer states that payment of benefits “is subject to all plan
9 provisions in effect when services are given.” This disclaimer does not demonstrate a general intent
10 not to be bound; nor does it reserve a blanket right to terminate. Rather, it indicates that payment is
11 conditioned on meeting the terms of the policy.

12 Defendants cite Cedars Sinai Medical Center v. Mid-West National Life Insurance Co., 118
13 F. Supp. 2d 1002 (C.D. Cal. 2000), in support of their argument that the authorization letters do not
14 manifest an intent to be bound. In Cedars Sinai, a patient who fraudulently obtained health insurance
15 was admitted to Cedars Sinai Medical Center for treatment. Id. at 1005–06. Cedars Sinai contacted
16 the insurer, who verified that the patient had a valid policy and that the premiums were up to date.
17 Id. at 1006. When the hospital submitted the bill to the insurer, the insurer discovered that the
18 patient had lied during the application process for the policy, rescinded the policy, and refused to pay
19 the hospital. Id. at 1007. The court found that the verification of coverage, without more, did not
20 establish the requisite intent to be bound. Id. at 1008–09.

21 Two factors distinguish this case from Cedars Sinai. First, unlike in Cedars Sinai, defendants
22 in this case provided both verification of coverage and explicit authorization for the hospital stay.
23 Second, defendants in this case provided the verification and authorization on at least six separate
24 occasions, both orally and in writing. Drawing inferences from the factual record most favorable to
25 plaintiff, it would be reasonable to conclude based on the written authorizations that defendants
26 intended to be bound, subject to the provisions of the policy.

1 Given that a reasonable jury could conclude that a conditional agreement was formed, the
2 court must consider the effect of the condition not being met. Plaintiff does not disagree that Mr.
3 Donner's drunk driving excluded his resulting injuries from coverage under the policy. Plaintiff
4 argues, instead, that defendants were obligated to invoke the policy exclusion before plaintiff treated
5 Mr. Donner, and that defendants may not retrospectively refuse payment for treatment that has
6 already been provided.

7 Under California law, a party may waive a condition by accepting performance by the other
8 party. See Soisin v. Richardson, 210 Cal. App. 2d 258 (1962) (holding that a promisor can waive a
9 condition "by his words or conduct"); 1 Witkin, ch. I, § 767. Waiver of a material condition is not
10 binding, however, absent some additional consideration. Id.; see also Rest. 2d Contracts § 84(1) &
11 cmt. c. Here, the underlying insurance policy expressly states that only injuries that are not the result
12 of illegal activities are covered. The Restatement includes a very similar factual scenario as an
13 example of a material condition: "In an insurance policy the insurer promises to pay \$1000 if the
14 insured is killed on a railroad. The insurer's subsequent promise to pay \$1000 even though the
15 insured is not killed on a railroad is not binding under this Section, whether the promise is made
16 before or after the death of the insured." Id. cmt. c, illus. 1. Thus, defendants did not become
17 obligated to pay plaintiff through their failure to prevent plaintiff from treating Mr. Donner.

18 Plaintiff cites a number of cases for the blanket proposition that a "reservation to terminate"
19 does not apply where the promisee has already completed performance. See, e.g., Allen v. Laughlin
20 Fruit Refiners, Inc., 57 Cal. App. 46, 47 (1922) (considering the effect of a contract term making
21 performance "subject to cancellation at any time"). Cases considering unqualified reservations to
22 terminate are not applicable here, where the written disclaimers established a specific, limited
23 condition precedent. The issue in this case is not whether, as plaintiff claims, defendants had the
24 right to cancel the contract after plaintiff had already performed. Rather, the issue is whether the
25 conditions giving rise to defendants' obligation to pay have been met. It is clear (and defendants
26 cannot reasonably dispute) that if Mr. Donner's injuries were covered under the terms of the policy,
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1 then based on the written authorization letters defendants would be obligated to pay plaintiff. Mr.
2 Donner's injuries were in fact not covered, and the nonoccurrence of a material condition removed
3 defendants' obligation to pay under the written terms of the authorization letters.

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5 B. Oral Communications

6 Plaintiff has also produced evidence of at least one oral communication with defendants, in
7 which defendants authorized treatment and informed plaintiff of Mr. Donner's deductible and
8 reimbursement rate. Declaration of Robin Hanson ¶ 6. In response, defendants have presented
9 documentary evidence that the oral communication also included the disclaimer. Ferry Dec. ¶¶ 3–6.
10 Plaintiff has not presented any evidence to the contrary. The court is somewhat troubled by the
11 failure of either party to submit declarations or deposition excerpts from the individuals actually
12 involved in the oral authorizations. Once defendants have met their burden under Rule 56, however,
13 plaintiff is required to produce evidence creating a triable issue of fact, or to indicate why such
14 evidence is currently unavailable. See Rule 56(e)–(f). Plaintiff has failed to do so, and the court
15 must grant defendants' motion with respect to plaintiff's express contract claim.

16
17 II. Breach of Implied Contract

18 Defendants argue that plaintiff's implied contract argument fails as a matter of law because
19 the express written language of the authorization and verification letters is controlling. Defendants
20 cite California Civil Code sections 1619–1621 in support of their argument. Section 1619 states that
21 “[a] contract is either express or implied.” Section 1620 defines an express contract as “one, the
22 terms of which are stated in words.” Section 1621 defines an implied contract as “one, the existence
23 and terms of which are manifested by conduct.” Based on this wisp of legal authority, defendants
24 contend that there cannot be an implied contract between parties where certain terms—i.e., the
25 disclaimer—were stated in writing.

1 As an initial matter, it is not possible to reconcile defendants' argument that the implied
2 contract claim fails because the authorizations created an express contract with defendants' argument
3 that the written authorizations did not manifest an intent to be bound, and therefore did not give rise
4 to a binding contract. The court has concluded, however, that the written authorizations resulted in
5 an express contract. Assuming arguendo that defendants' legal theory has merit, the question
6 remains whether the alleged implied contract is truly indistinguishable from the express contract.

7 It is not possible to discern the contours of plaintiff's implied contract claim from the
8 complaint or moving papers. Presumably, plaintiff is claiming that defendants' conduct—
9 authorizing treatment and allowing treatment to proceed without objection—manifested an unstated
10 intent to be bound. If so, the implied contract came into being after treatment was completed and
11 after defendants failed to object, which occurred subsequent to the transmission of the authorization
12 letters. The acts giving rise to plaintiff's implied contract claim, although they may include the
13 authorizations, are therefore at least partially distinct from the acts giving rise to the express contract.

14 In any case, ruling on the merits of plaintiff's implied contract claim appears to be premature.
15 Neither party has submitted deposition testimony or declarations from the individuals involved in
16 processing plaintiff's claim, or testimony as to the practice and custom in the health care industry,
17 which might assist the court in determining how plaintiff should reasonably have interpreted
18 defendants' conduct. The absence of any testimony about industry practice and custom is
19 particularly troubling where the dispute underlying the litigation appears to be relatively common;
20 insurers and health care providers must argue over coverage frequently. The court is reluctant to rule
21 on a dispositive motion without any information about the reasonable expectations of the parties, or
22 about how such disputes are usually resolved.

23 Nonetheless, the court is skeptical of plaintiff's ability to prevail on its implied contract
24 claim, in light of the written disclaimers. Hospitals such as UCSF, like insurers, are repeat players in
25 insurance-related disputes and are likely aware of common policy exclusions. In a motion for
26 summary judgment, however, the moving party has the burden of identifying those portions of the
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1 pleadings, discovery, and affidavits that demonstrate the absence of a genuine issue of material fact.
2 Celotex, 477 U.S. at 323. Defendants, the moving parties, have failed to meet their initial burden of
3 producing evidence sufficient to establish that no implied contract was formed. The court will
4 permit a renewed challenge to plaintiff's implied contract claim if and when the parties produce
5 sufficient evidence of industry custom to support a good faith motion for summary judgment.

6 The court therefore denies defendants' motion for summary judgment on plaintiff's implied
7 contract claim.

8
9 III. Negligent Misrepresentation

10 Defendants argue as well that plaintiff has failed to demonstrate a triable issue on its
11 negligent misrepresentation claim. Under California law, negligent misrepresentation has six
12 elements:

13 (1) The defendant must have made a representation as to a past or existing material
14 fact, (2) which was untrue, (3) which, regardless of the defendant's actual belief, was
15 made without any reasonable grounds for believing it was true, and (4) which was
made with the intent to induce the plaintiff to rely upon it; (5) the plaintiff justifiably
relied on the statement, and (6) plaintiff sustained damages.

16 Cedars Sinai, 118 F. Supp. 2d at 1010 (citing Gagne v. Bertran, 43 Cal. 2d 481, 487–88 (1954)); Cal.
17 Civ. Code §§ 1572, 1710. Defendants claim that there is no evidence of any misrepresentation, as
18 required by the second element. According to defendants, each communication accurately stated that
19 Mr. Donner was covered by a valid policy, and that payment of benefits under the policy depended
20 on whether any exclusions were applicable.

21 Plaintiff identifies three possible facts that defendants misrepresented. First, plaintiff argues
22 that "[d]efendants falsely represented to UCSF that they would pay the claim." Brief in Opposition
23 at 16. This statement is manifestly about what defendants will do in the future. As California law
24 requires a representation of a "past or existing material fact," this first alleged misrepresentation is
25 inadequate.

1 Second, plaintiff seems to suggest that defendants falsely represented that Mr. Donner was
2 “covered” under the policy. In determining whether defendants’ representation was false, it is
3 helpful to examine past cases upholding negligent misrepresentation claims in similar contexts. In
4 Cedars Sinai, discussed supra, the insurer represented that the patient was “covered,” but
5 subsequently discovered that the policy had been obtained by fraud. 118 F. Supp. 2d at 1006–07.
6 Upon making this discovery, the insurer rescinded the policy. As a result of the rescission, no valid
7 policy existed at the time of the alleged misrepresentation, and the patient was not eligible for
8 coverage of any kind. Id. at 1011. The court stressed this point: “[the fact that there was a
9 misrepresentation] is emphasized by Mid-West’s subsequent rescission of Bernheim’s policy. By
10 rescinding Bernheim’s policy, Mid-West took the position that Bernheim’s policy was unenforceable
11 from the outset. Indeed, a rescinded insurance policy is viewed as never having existed. . . . Thus,
12 Mid-West’s pre-certification of Bernheim’s coverage was not true.” Id. Similarly, in
13 UCSF-Stanford Health Care v. Hawaii Management Alliance Benefits & Services, Inc., 58 F. Supp.
14 2d 1162 (D. Haw. 1999), and St. Joseph’s Hospital & Medical Center v. Reserve Life Insurance Co.,
15 154 Ariz. 307 (1987), the courts found that verification of coverage was false where the insurers
16 subsequently rescinded the policies.

17 Here, in contrast, Mr. Donner’s policy existed and was valid at the time of the certification,
18 but a specific policy exclusion applied. Defendants’ representations during the verification and
19 authorization process accurately reflect this reality: defendants verified that Mr. Donner was covered
20 by the policy and that he was authorized to receive treatment, subject to any policy limitations.

21 Finally, plaintiff suggests that defendants should have provided additional specific
22 information about policy exclusions that might apply. California negligent misrepresentation law,
23 however, does not impose liability for negligent omissions; some “positive assertion” is required.
24 Compare Cal. Civ. Code § 1572(2) (imposing liability for a negligent positive assertion that is false,
25 although the speaker believes it to be true) with § 1572(3) (imposing liability for suppression of
26 material facts only where the speaker has “knowledge or belief of the fact”); see also Huber, Hunt &
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1 Nichols, Inc. v. Moore, 67 Cal. App. 3d 278, 304 (1977) (doctrine of negligent misrepresentation
2 applies only to positive assertions). Plaintiff has not identified any affirmative misrepresentation by
3 defendants with respect to the criminal activity exclusion.

4 As plaintiff has not identified any misrepresentation encompassed by California negligent
5 misrepresentation law, defendants' motion for summary judgment must be granted.

6
7 IV. Estoppel

8 The elements of estoppel are similar to those for negligent misrepresentation, but with one
9 crucial difference. For an estoppel to arise, there must be (1) a representation *or concealment* of
10 material facts (2) made with knowledge, actual or virtual, of the facts (3) to a party ignorant, actually
11 and permissibly, of the truth (4) with the intention, actual or virtual, that the latter act upon it; and (5)
12 the party must have been induced to act upon it. 11 Witkin, ch. XVIII, § 177 (emphasis added); Los
13 Angeles v. Babcock, 102 Cal. App. 571, 577 (1929). Estoppel, unlike negligent misrepresentation,
14 may be based on an omission as well as an affirmative representation.

15 With respect to the first element, defendants do not dispute that they failed to alert plaintiff of
16 any specific policy exclusions that might prevent payment. Nor do defendants argue that, had they
17 informed plaintiff of the policy exclusion for injuries resulting from illegal activity, plaintiff might
18 have refused treatment or attempted to secure another guarantee of payment. A triable issue exists as
19 to whether defendants made a material omission.

20 With respect to the remaining elements, the parties disagree as to who was in a better position
21 to investigate whether a particular policy exclusion might apply, whether defendants intended that
22 plaintiff treat Mr. Donner, and whether plaintiff was induced by defendants' omission to treat Mr.
23 Donner. Questions such as whether defendants "virtual[ly]" knew of the significance of the policy
24 exclusion, or whether plaintiff "permissibly" remained ignorant of the exclusion, are intensely
25 factual and generally inappropriate for resolution on a motion for summary judgment. See
26 DRG/Beverly Hills, Ltd. v. Chopstix Dim Sum Café & Takeout III, Ltd., 30 Cal. App. 4th 54, 61–62

(1994) (noting that estoppel is a question of fact, to be decided by the court); Cedars Sinai, 118 F. Supp. 2d at 1012–13 (denying summary judgment because of fact issues related to inducement and reliance).

Truck Insurance Exchange v. Industrial Accident Commission, 36 Cal. 2d 646 (1951), further supports the conclusion that defendants may be estopped from denying coverage based on their failure to disclose specific exclusions. In Truck Insurance Exchange, an insurance carrier attempted to cancel a policy by mailing a notice of cancellation to the insured. Id. at 650. The insured had a consistent prior practice, however, of relying on the local insurance agent to “keep his insurance coverage in order and to give him personal notice if there was any danger of cancellation of his insurance policy by reason of an arrearage in premium payments.” Id. at 650–51. Based on the prior practice, the court found that the carrier was estopped from canceling the policy through the mail, having failed to provide personal notice, despite express provisions in the contract that allowed termination by that method. Id. at 651–52. Here, similarly, defendants have denied coverage after failing to communicate specific information to plaintiff. It may be, in light of industry custom or past interactions with defendants, that plaintiff was not justified in expecting defendants to provide information about specific exclusions. Defendants have not presented any evidence of relevant industry custom and practice in connection with their motion. As with plaintiff’s implied contract claim, however, the court will permit a renewed challenge to plaintiff’s estoppel claim if and when the parties produce sufficient evidence of industry custom to support a good faith motion for summary judgment.

Defendants’ motion for summary judgment on plaintiff’s estoppel claim is therefore denied.

V. Quantum Meruit

Under California law, a plaintiff can recover the reasonable value of services performed by showing (1) that the plaintiff performed the services for the defendant; (2) that they were rendered at defendant’s request; and (3) that they are unpaid. Haggerty v. Warner, 115 Cal. App. 2d 468, 475

(1953). Defendants allege two deficiencies in plaintiff's *quantum meruit* claim. First, defendants argue that they did not derive a benefit from plaintiff's treatment of Mr. Donner. Second, defendants claim that plaintiff has failed to show that it rendered the services at defendants' request.

Defendants' first argument misstates California law. In Earhart v. William Low Co., 25 Cal. 3d 503, 511 (1979), the California Supreme Court abrogated the common law requirement that there be benefit to the defendant in a *quantum meruit* claim, noting "that performance of services at another's behest may itself constitute 'benefit' such that an obligation to make restitution may arise." Thus, the fact the Mr. Donner was the direct beneficiary of the medical treatment does not bar plaintiff's claim.

Defendants' second argument—that defendants did not "request" treatment of Mr. Donner—depends in large part on the interpretation of the six verification and authorization letters that defendants provided. Defendants cite Cedars Sinai for the proposition that verification of coverage is not the same as a request for treatment. The pre-treatment communications in this case, however, are much more extensive than those in Cedars Sinai. Without evidence of industry custom, the court is unable to conclude as a matter of law that the authorizations taken as a whole do not amount to a "request" for treatment. Defendants' motion for summary judgment on plaintiff's *quantum meruit* claim is therefore denied, subject to renewal as discussed supra.

VI. Section 1371.8

The Knox-Keene Health Care Service Plan Act of 1975 ("Knox-Keene Act"), California Health and Safety Code sections 1340–1399, was enacted to regulate health care service plans and specialized health care service plan contracts in California. Cal. Health & Safety Code § 1343(a). Plaintiff claims that defendants have violated section 1371.8 of the Knox-Keene Act, which provides as follows:

A health care service plan that authorizes a specific type of treatment by a provider shall not rescind or modify this authorization after the provider renders the health care service in good faith and pursuant to the authorization. This section shall not be

1 construed to expand or alter the benefits available to the enrollee or subscriber under a
2 plan.

3 Id.

4 In California Association of Health Plans v. Zingale, No. 00-06803, 2001 U.S. Dist. LEXIS
5 21497 (C.D. Cal. August 27, 2001), the court held that many of California's state law standards for
6 health care service plans, including section 1371.8, are preempted by section 1856(b)(3)(B) of the
7 Social Security Act, 42 U.S.C. section 1395w-26(b)(3)(B). Id. at *2-*3. Zingale is not controlling
8 authority for this court, and it is unclear from the very short opinion whether the preemption would
9 apply to the plan at issue in this case. This court therefore requested supplemental briefing from the
10 parties on the question of preemption.

11 In its supplemental brief, plaintiff asserts that since the instant action does not involve a
12 Medicare claim, it falls outside fo the Social Security Act's preemption clause. Defendants respond
13 that preemption is not dependent on whether the subject claim is a Medicare claim, but rather is
14 determined by whether the health care service plan participates in the Medicare program at all.
15 Defendants, however, do not explain whether they "participate in" the Medicare program, but instead
16 argue that they are not subject to the Knox-Keene Act because they are not a "health care service
17 plan[]" under the Act.

18 The Knox-Keene Act applies "to health care service plans and specialized health care service
19 plan contracts as defined in subdivisions (f) and (o) of Section 1345." Cal. Health & Safety Code
20 § 1343(a). Relevant to the instant action is section 1345(f), which defines a health care service plan
21 as follows:

22 (1) Any person who undertakes to arrange for the provision of health care services to
23 subscribers or enrollees, or to pay for or to reimburse any part of the cost for those
services, in return for a prepaid or periodic charge paid by or on behalf of the
subscribers or enrollees.

24 (2) Any person, whether located within or outside of this state, who solicits or
25 contracts with a subscriber or enrollee in this state to pay for or reimburse any part of
the cost of, or who undertakes to arrange or arranges for, the provision of health care
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services that are to be provided wholly or in part in a foreign country in return for a prepaid or periodic charge paid by or on behalf of the subscriber or enrollee.

Id. § 1343(f).

Much of defendants' argument rests on their assertion that "health care service plan" is synonymous with "health maintenance organization" ("HMO"). Defendants claim that they are not an HMO, but rather that Christian Brothers is an indemnity organization and Principal is an insurance company. See Defs.' Supplemental Brief at 3; Supplemental Declaration of Donna Phillips ¶ 3; Supplemental Declaration of Sherry Ferry ¶ 2. The Knox-Keene Act, however, expressly states that it may apply to insurers if they are "directly providing the health care service through . . . entity-owned or contracting health facilities and providers." Cal. Health & Safety Code § 1343(e)(1). California courts have found that the Knox-Keene Act applies to insurers as well as HMOs. See Palmer v. Superior Court, 103 Cal. App. 4th 953, 969 (2002) ("California law, in the Knox-Keene Act, requires a licensed health care service plan, such as an HMO or insurer, to adhere to certain standards in the utilization review context."); see also Credit Managers Ass'n of S. Cal. v. Kennesaw Life & Accident Ins. Co., 809 F.2d 617, 622 (9th Cir. 1987) (observing that an entity may be "partly an insurer and partly a health care service plan . . .").

Defendants provide a list of "at least five fundament[al] differences" between health care service plans and insurance companies, but fail to adequately apply these differences to their own businesses. For example, defendants cite Reynolds v. California Dental Service, 200 Cal. App. 3d 590 (1988), for the proposition that

[t]he main difference between CDS [a health care service plan] and private insurance is that CDS provides subscribers with services in kind (i.e., CDS purchases dental services for its subscribers) whereas insurance companies operate on a fee-for-service basis (i.e., insurance companies indemnify the insured for the cost of dental services). Another difference is that CDS pays the dentist an agreed upon percentage of the dentist's actual charges while insurance companies calculate either according to a table of allowances for specific services or by a fixed percentage of what the insurer determines is the dentist's usual, customary and reasonable fee.

Reynolds, 200 Cal. App. 3d at 594. Defendants fail, however, to explain why, under Reynolds, they are not more like a health care service plan than an insurer. Defendant Christian Brothers provided a

1 Preferred Provider Organization (“PPO”) plan to Mr. Donner; the plan documents explain that PPOs
2 are “arrangements whereby Hospitals, Physicians, and other providers are contracted to furnish, at
3 negotiated costs, medical care for you and your Dependents.” See Phillips Dec., Exh. A at 2. It
4 appears from the current record that defendants could be considered, at least in part, a health care
5 service plan. Accordingly the court finds that at this point defendants have failed to prove that they
6 are not subject to the Knox-Keene Act. Moreover, as defendants opted not to address the question of
7 whether they are a “Medicare+Choice” plan, the court lacks a basis for deciding whether federal
8 Social Security Act preempts application of section 1371.8 in this case.

9 Finally, defendants argue that plaintiff’s section 1371.8 claim fails on the merits. Defendants
10 point to the last sentence of section 1371.8, which states that “[t]his section shall not be construed to
11 expand or alter the benefits available to the enrollee or subscriber under a plan.” According to
12 defendants, this sentence relieves them from the obligation to pay because Mr. Donner was ineligible
13 for benefits due to his participation in criminal activity, and to require defendants to pay plaintiff
14 would constitute an expansion of the benefits available under the plan. Plaintiff responds that the
15 final sentence refers only to the “benefits available to the enrollee” (i.e., Mr. Donner) and has no
16 bearing on defendants’ obligation to reimburse plaintiff. The court agrees with plaintiff’s
17 interpretation, which is the more reasonable reading of the statutory language. An enrollee such as
18 Mr. Donner cannot use any payment made by defendants to plaintiff as evidence that his medical
19 expenses were actually covered under the terms of the plan. The plain language of section 1371.8,
20 however, appears to require that payment be made to the “provider”—here, plaintiff.

21 Defendants’ motion for summary judgment on plaintiff’s claim under section 1371.8 is
22 therefore denied.


1 CONCLUSION

2 For the above reasons the court hereby GRANTS defendants' motion for summary judgment
3 in part and DENIES defendants' motion in part. Specifically, the court GRANTS defendants'
4 motion with respect to plaintiff's express contract and negligent misrepresentation claims. The court
5 DENIES defendants' motion with respect to plaintiff's implied contract, estoppel, *quantum meruit*,
6 and section 1371.8 claims, subject to renewal if and when the factual record of relevant industry
7 custom and practice establishes a good faith basis for granting summary judgment.

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9 IT IS SO ORDERED.

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12 Date: January 30, 2006

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MARILYN HALL PATEL
United States District Judge
Northern District of California

ENDNOTES

1. Unless otherwise noted, background facts reflect the consensus between plaintiff's and defendants' briefs and supporting declarations.